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Forge Lasting Contractor Relationships

Use this eight-point checklist to find trustworthy craftspeople in your local area so you can develop a solid lineup of experts to share with your clients no matter what the project.

MARCH 2018 | BY BARBARA BALLINGER




Spring is in the air, and soon the sights and sounds of work crews installing new roofs, replacing siding, building decks, and planting greenery will appear all around your neighborhood. Are you ready to make some smart recommendations to clients?

Of course, you have to be

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